



VALLEYFOODSYSTEMS

Serving America's best for over 50 years

Prime Vendor Presentation



VALLEYFOODSYSTEMS

335 East Boardman Street
Youngstown, Ohio 44503
www.valleyfoods.com

Phone: 800.228.4053
Fax: 330.746.7016
info@valleyfoodsystems.com

A Zero-waste Program

**First Class, Class One Provider
Class One Subsistence Operation
(Contractor/Prime Vendor)**



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A Zero-waste Program

- 1 - Our National Guard customers can order the exact amount of ingredients to produce each menu item - each meal - for that day's population! NO WASTE!**
- 2 - Food Cost is ABSOLUTELY MINIMAL!**
- 3 - No leftovers or unused ingredients**
- 4 - Your price is guaranteed for a year!**



We offer a one-of-a-kind solution!

Valley Foods Commitment

-
- Integrity
 - Quality Food
 - Quality Service
 - Quality Relationships
-

**Our personal commitment is to
place your interests above our own!**

Quality Product - Quality Service

A Zero-waste Program

- We're specialists in providing CLASS ONE provisions to our ARMY & NATIONAL GUARD & OTHER RESERVE COMPONENTS.
- We prepare millions of meals each year from our state-of-the-art 30,000 sq/ft commissary complex.
- Inspected by USDA/FSIS, Food and Drug Administration, and the US Army Public Health Command formerly known as VETCOM.



Why Valley Foods?

Ease of ordering - Accuracy - value - personalized service

- **Specially created menus - from your recipe or ours - making ordering easy and accurate.**
- **Bundled meal pricing guarantees costs locked in for 1 year.**
- **Split cases and custom packs eliminate waste & save money!**
- **On base operations provide the utmost in personal service and efficient distribution.**
- **Use local suppliers and reputable vendors, guaranteeing high quality!**



Valley Foods Milestones

You serve America with honor & integrity. We serve the national guard with that same kind of pride and service.

1996 - Began our A-Rations Program with the Ohio National Guard.

1997 - Began serving nearly all of Ohio's National Guard units.

1998 - The Pennsylvania National Guard joined us / Fort Indiantown Gap.

1999 - We began serving the Virginia National Guard / Fort Pickett.

2012 - Served the Florida National Guard for their AT Season.

2015 - We began serving the Maryland and Indiana National Guard.



The Valley System - Ordering

- 1 - Food Line items and their cost are entered into a database and from this information, we build creative menus.**
- 2 - On or about the 15th of the preceding month, you'll submit your request for rations. Orders are sent directly to USPFO Supply & Services or IMPAC cardholder for approval.**

Ordering is simple!
**Just provide a menu number, head count,
and condiment list.**

The Valley System - Ordering

- 3 - Two weeks prior to service, we process your order & generate: Order Confirmation, Purchase Reports, Labels, Packing Papers, and Delivery Receipts**
- 4 - Order confirmations are faxed or emailed to you.**



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The Valley System - Ordering

- 5 - Labels carrying menu numbers are applied to all items in your order. This assures all ingredients for a particular meal remain together.**
- 6 - Discounts are provided to units that pick up orders from:**
- If delivered all food items are shipped on refrigerated trucks**
 - At pick-up or delivery, you'll check the order and sign the delivery receipt**
- 7 - Delivery receipts are rolled into one invoice; we accept Visa, Impac, or EFT for your convenience.**



Other Available Services

- Shelf Stable Meal Kits



- Fresh Meal Kits



- Frozen Meal Kits



Valley Foods

Corporate Headquarters

335 East Boardman Street
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We look forward to working with you.

Thank you for your time!

-Valley Foods



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